

Minutes
Fountain of the Sun Country Club
Board of Directors Meeting
August 22, 2019

The Board of Directors of the FOS Country Club met on August 22, 2019, at 10:00 AM in the Boardroom of the CC, pursuant to a request for a special meeting made by Managing Director Ann Schmidt. CC Members present were Jerry Berg, Randy Dayhoff, Alan Laehn, Gene Utecht and Mike Sebastian (via phone)..

Managing Director Schmidt called the meeting to order at 10:02 AM. Board Members present were Dave Laehn (phone), Tom Kilzer, Ann Schmidt (phone), Chris Erickson, and John Beck.

Schmidt made a motion to approve the June Board minutes as posted. Kilzer seconded the motion. All voted yes, motion carried. There was not a meeting in July.

The July Financial Report was reviewed. A motion was made by Schmidt to approve the June and July Financial Reports, second by Kilzer; all voted yes, motion carried.

A representative from Birdies Restaurant & Lounge reported that a game night on Thursdays has increased gross revenues. The issue of lack of visibility of information indicating the public availability of the restaurant and lounge was discussed. Possible solutions included better signage, increase in summer golf play, and some type of attention getting display. Head Golf Professional Ryan DeBois and a Birdies representative will meet to discuss alternatives.

DeBois gave the following report:

- Summer play revenue remains about \$5000 over last year.
- Several complements as to course conditions have been received.
- High School golf players have using the driving range for practice.
- Pro Shop flooring will be installed in sections and computer wiring will be completed before new flooring is installed.
- Rates for 2019-2020 Golf have been set:

Cart Path only after re-seed discounted golf rate: 18 Hole 42.00/9 Hole 30.00

Beginning peak season: 18 Hole 48.00/ 9 Hole 33.00

Pay to Play Rate 18 Hole 32.00 /9 Hole 25.00

Member Guest Rate 18 Hole 36.00 /9 Hole 28.00

Contract Rate 18 Hole 39.00 /9 Hole 28.00

As discussed previously there will be a charge of \$8.00 per person for member use of rental carts.

Director Laehn reported that the bunker on the driving range is getting a new drain and the sand is being fluffed up in others. Decisions on the closing of the course for only three weeks as opposed to four weeks will be made after the pro shop and grounds representatives meet in September.

On August 10th, Schmidt had by email requested that the Board contact representatives of the 50/50 fund to ask that they donate \$600 to resurface the restaurant floor. All directors approved her request. Schmidt moved to ratify the action and Beck seconded the motion. All voted yes, motion carried.

After discussion, DeBois, Erickson, and member Randy Dayhoff volunteered to assist in painting the inside rooms of the clubhouse, prior to the flooring project. Additional volunteers would be appreciated.

The action plan was reviewed. Schmidt noted that many items had been completed and advised that curb painting, parking lot signs, door repair, and a potential patio divider remained to be addressed.

After discussion on alternatives including no member dues or fees increase for next year, Beck moved that certificate maintenance fees for next year remain the same as this year (\$382 for Social, \$600 for Emeritus, \$1200 for Pay to Play, and \$1200 for Single and Couples) and that golf fees for next year increase \$25 annually for Single golf to \$1175 per year, and \$50 annually for couples to \$2350. The total fee for golfing Single will be \$2375 and for golfing Couples \$3550.

Finance Director Kilzer reported that the CC had invested \$30,000 from the Reserve Fund in a nine month maturity Certificate of Deposit at a yield of 1.9 percent. Additional CD's may be purchased depending on cash flow. The current yield on the funds is around 0.1%.

The CC Water Committee reported that FOSA has been using water within their historical range.

The tax lien issue has been submitted to Mesa City for their review. They have not responded as of the meeting date.

Kilzer reported that the CC Bookkeeper is moving to Minnesota and is resigning. A search for a replacement was commenced and Suzanne Field was offered the position.

There being no further business, Schmidt moved to adjourn at 11:05 AM, second by Kilzer, all voting yes, motion carried.

John Beck
Administrative Director