

Minutes  
Fountain of the Sun Country Club  
Board of Directors February Meeting  
02/12//2019

The Board of Directors of the FOS Country Club met on February 12<sup>th</sup>, 2019 at 9:00 am at the Boardroom of the CC. CC Members present were Neil & Mindy Beemer, Mike Sebastian, Nancy Nacu, Carol Miller, Ron Heldt, Dave Schroeder, Jim Johnson and Tony Pioreschi.

Managing Director Schmidt called the meeting to order at 9:00 am. Board Members present were Bob Golphenee, Dave Laehn, Tom Kilzer and Ann Schmidt. John Beck had advised that he would be out of the area and unable to attend.

Schmidt asked for a motion to approve the January Board minutes as posted. A motion was made by Golphenee to approve the minutes, second by Kilzer. Nancy Nacu stated that the minutes were not correct as they indicated that she had been asked and had accepted appointment to the Long Range Planning Committee. She advised that she had not been asked and appreciated the consideration; however, she did not choose to serve in that position. Her objection was noted as a correction to the minutes. There being no further discussion, all voted yes, motion carried.

Schmidt asked for a motion to approve the January Financial Workshop minutes as posted. A motion was made by Kilzer to approve the minutes, second by Golphenee, all voted yes, motion carried.

Schmidt asked for a motion to approve the December Financial report, as posted. The report was received during the January meeting and a request was made to defer approval until full review of the report was completed. A motion was made by Laehn, second by Kilzer to accept the December financial report as posted. All voted yes, motion carried.

Finance Director Golphenee and Finance Committee member, Dave Schroeder, reported on their review of the January financial report. Golphenee stated that cash flow was \$59,000 ahead of last year; however, Schroeder cautioned that changes had been made in depreciation and that last year, at this time, well repair expenses were still being incurred. Both noted that the cool weather was impacting green fees. Approval of the January financial report was tabled until the March Board meeting, as Board members had not had an opportunity to review it prior to this meeting. Discussion was held on the possibility of changing the monthly Board meeting to later in the month in order that the financial reports could be properly reviewed and discussed.

A representative from Birdies reported that the restaurant/lounge business has been very good and that in general things were going well. Birdies stated that they need 6 additional tables and chairs to accommodate the number of guests that are frequenting the restaurant. The representative asked the Board to consider their request. He also indicated that there have been problems when large groups of golfers have a function at the restaurant following a golf event. He said that some individuals believe they have the right to cut to the front of the line by placing their orders directly to the bartender, which keeps the bartenders from filling orders previously

received. It is not possible that all patrons can be the first ones served. A solution to that problem would be to have additional bartenders and wait staff on hand to take drink orders, which are then filled by bartenders in the order received. In addition, he also stated that when a bartender refuses to take an order, some patrons have been verbally abusive to Birdies employees. The Board expressed regret for the actions of the members involved and urged both members and non-members to have patience and be courteous with Birdies' employees and fellow members.

Director of Golf, Ryan DeBois, reported that a new range ball machine has been ordered and should arrive possibly as soon as the weekend. He also ordered 200 additional tokens and 1200 new range balls. An 18 Hole Men's Home and Home was canceled due to weather and logistical problems with the proposed meal. The Ryder cup scheduled for February 3<sup>rd</sup> was rained out and will be held on the 17<sup>th</sup>, weather permitting. The Jack Rabbit tournament will be held on March 10<sup>th</sup>. Equity members will be able to sign-up 7 days prior to the tournament being open to public players. An end of season golf shop sale will be held near the end of March. DeBois also reported that "The Love of Golf Tournament" had been sold out and was a great success.

Schmidt indicated that it was a Board consensus that each CC League could establish its own policy and rules for use of the gold tees.

Kilzer and DeBois initiated a discussion on the limitations of non-member participation in multiple contract leagues. Kilzer pointed out that as a result of the CC no longer being a private facility we need to consider all avenues that would increase our revenue. After hearing arguments on all sides of the issue, no decision was made. The matter will be considered in the future after research as to how other clubs handle the problem.

Schmidt addressed the FOSA Master Plan proposal that FOSA purchase the CC and golf course. Meetings have been held and what appears to be some shifting of FOSA intentions has occurred. A concept involving having all FOSA and CC offices, the activity center, the restaurant and lounge, the pro shop and cart storage all in one building is being investigated by FOSA. CC representatives are attending meetings to listen and stay on top of proposals, but have reminded FOSA that no part of the CC is for sale and any proposal must be approved by a majority of CC members.

The Board reviewed an action log, containing items needing repair or replacement and assigned members and employees who will be responsible for completing the tasks. The log will be reviewed monthly.

Schmidt reported that she been advised that Administrative Director Beck had approved appointments to the Long Range Planning Committee and moved that Mindy Beemer, Sue Ferguson, and Jerry Lennick be appointed to that committee. Kilzer seconded the motion and all voted yes, motion carried.

Subsequent to the January meeting the range ball machine needed to be replaced and a discount of \$500 was available if an immediate order was placed. An email vote was taken and the Board unanimously approved the purchase. A motion was made by Schmidt, second by Kilzer to ratify

the action of the Board in purchasing a range ball machine for \$5300. All voted yes, motion carried.

The following purchases were approved:

Schmidt, second by Golphenee, made a motion to accept the Jason Hamilton bid of \$7539.25 to install a cement pad at the entrance to the maintenance shed. All voted yes, motion carried.

Schmidt made a motion, second by Kilzer, to accept a bid from Riggs and Ellsworth for \$1,500 to repair parking lot lights. All voted yes, motion carried.

A motion by Schmidt, seconded by Kilzer, to accept a bid from Clearwater Engineering for \$3879.00 for a rebuilt pump to be used to replace an inoperable pump at the 18<sup>th</sup> Hole lake.

Use of the golf course for an Easter Sunday sunrise service was approved on motion of Schmidt, second by Kilzer, all voting yes, motion carried.

A request for a dues deferment was tabled pending review of the current policy.

Discussion was held on the use of the CC parking lot to display cars and carts for sale. An opinion on liability will be obtained from our insurance carrier.

Laehn and Kilzer were asked to prepare a report on the possibility of forming a volunteer course Ranger Program for patrolling when the pro shop is closed.

Kilzer reported that Bob and Dodie Bemis and Kathy Larkin had joined the Membership Committee and that a new membership had been sold. There are now 234 memberships outstanding.

The next regular meeting will be at 9:00 am on March 12<sup>th</sup>, 2019 at the CC Boardroom.

There being no further business, the meeting was adjourned at approximately 11:00 am.

Ann Schmidt for John Beck  
Managing Director