

Minutes
Fountain of the Sun Country Club
Board of Directors Regular Monthly Meeting
February 13, 2018

The Board of Directors of FOS Country Club met on February 13, 2018, at the Boardroom of the CC. Present were Chuck Thibert, Bob Golphenee, Carol Miller and Ann Schmidt. John Beck, arrived approximately 5 minutes after the meeting had been started. Managing Director Chuck Thibert called the meeting to order at 9:00 AM.

On motion of Golphenee, second by Beck, all voting yes, the minutes were approved as posted.

On motion of Schmidt, second by Thibert, all voting yes, the corrected financial reports for November and December were approved as posted.

Several items of old business were discussed:

1. Bird repellent devices have been installed on the CC building roof. They appear to be effective.
2. A+ Quality Electric performed some electrical work in the restaurant kitchen and on the outside lights. The company has agreed to handle the CC electric work that requires a licensed electrician.
3. The Board has been informed that at least two individuals have tripped on the stair carpeting leading to the Pro Shop. Office worker Deb Call will obtain estimates for any carpet repair work that may be required on the landing and inside steps of the CC building.
4. Thibert reported that no results have been obtained on testing of the water pipe removed from the well. He also informed the Board that the well water the CC uses contains corrosive matter that adversely impacts steel pipe. To attempt to minimize this problem, the CC is placing a zinc strip into the well with the expectation that corrosion will attack the strip instead of the pipe. The CC will monitor the amount of corrosion and replace the zinc as needed.

Head of Golf Operations, Ryan DeBois, reported that both golf play and income have increased over the same period of last year with green fees up 35%, contract leagues up 8% and range fees up 10%. He and Director Schmidt met with the Leagues and Tournaments Committee members and set a tentative schedule for next year. The 18 Hole Men's League will be moved to an earlier time so there will not be a conflict with Mix and Mingle. DeBois and Schmidt will meet with representatives of the contract leagues to negotiate their contracts. Range fees were raised to \$5 effective February 1st and green fees for golf are now \$39, which includes a cart fee (February calendar has to be updated to reflect the change). The 18 Hole Men's League and the 18 Hole Women's League would like to be paid out in cash for their respective Home and Home and Member/Guest Tournaments. After discussion by the Board, it was decided that no action would be taken on this issue for the remainder of the 2017/2018 fiscal year. Our sponsored Middle School golf program will begin in March and will run the same as last year.

In response to a question, DeBois stated that the “Love of Golf“ event had filled the course and that it was, in his opinion, a great success. Director Schmidt added that the funds raised might top last year once all reports are received. The proceeds will be used for roof repair at the CC maintenance shed and additional work on the course bathrooms. Committee members Karen Kilzer, Jan Van Court, Bonnie Williams, and Bonnie Pioreschi, plus the many volunteers, were thanked for making the event a success. Kim Webster and Barbi King, who sponsored the refreshments, were also thanked. The Board expressed its appreciation to all for their hard work and donations.

A draft of an updated schedule for prorating dues for new members purchasing a certificate and wishing to join the CC after the start of the year was reviewed. It was requested that the amounts be expressed by percentage reduction from the full dues amount, as well as dollar figures, so that the schedule would not have to be approved annually. With this change, on motion of Schmidt, second by Beck, all voting yes, the schedule was adopted. In addition, it was restated that there would be no prorating of Twilight Fees. A copy is available from the CC Office.

Director Schmidt presented a report showing CC League officers and golf play times and requested the Board approve them. On motion of Golphenee, second by Miller, all voting yes, the report was approved. A copy is available from the CC Office.

Schmidt inquired as to the desirability of allowing members to bring gas golf carts on the golf course. Discussion was held as to the reasons for the current electric only policy (gas and oil leakage, souped up carts and turf damage, improper maintenance, etc.) and no motions to change the current policy were made.

The Board expressed its thanks to member Billy Martin for the volunteer work he has been doing for the CC and to the many other volunteers for their donation of their time for CC purposes.

Reports from Directors resulted in the following discussions:

Director Schmidt indicated that she feels that it would be of great benefit to the CC if a to-do list of items needing maintenance, items needing replacement, and items that would benefit the CC if purchased, were prepared and the items then ranked by priority. It is possible that the committees appointed by the Board could discuss this idea and provide input for their areas of interest.

Schmidt also reported the TV in the restaurant area was not functioning and the weekly Happy Hour group purchased a new TV and donated it to the CC. A thank you letter to the group will be sent.

Director Beck had received an inquiry from Jim Mix, a resident of FOS, wondering if the CC could sell excess water to use for irrigation of FOS green areas in his parcel. Thibert indicated that he would review the matter and discuss it with the Parcel 11 Board, if it appeared to be possible.

Director Miller reported that about 180 boxes of old CC receipts and unneeded paperwork has been shredded at a cost of about \$800. The sorting of records continues.

Director Thibert indicated that he believed that the retention areas are being or will be watered in the near future and that the water is metered.

Finance Director Golphenee reported that the January financial report has been posted on the website, subject to corrections that are being made, but that the corrections do not change the bottom line. The last Finance Committee meeting was attended by our in house and contract financial people, which have benefited all. From all projections, it appears that if we can stay on budget and have no large surprises, we will end the year with money in the bank. Golphenee stated it is his intention that a preliminary budget for 18/19 be available for Board review by the April Board meeting

Member Nancy Nacu requested an opportunity to review or copy the report submitted by our CPA on the condition of the CC finances. Golphenee indicated that the report would be made available for her.

Administrative Director Miller requested that the Board enter Executive Session to discuss a contractual matter. After a brief recess the Board entered Executive Session.

The Board returned to open session.

After discussion, Schmidt moved that the Board initiate a process to find an alternative tenant for the restaurant/lounge by taking all steps deemed necessary to identify a prospective tenant or tenants. The process will include notifying the existing tenant of its intent, attempting to negotiate with the current tenant mutually agreeable terms for termination of the existing lease, soliciting offers from prospective tenants, investigating the backgrounds and reviewing the qualifications of prospective tenants, and determining community support for the prospective tenants. The goal for completing the process is as soon as possible but no later than March 13, 2018.

The Board was reminded that there will be a Financial Meeting for all members on March 10, 2018, at 9:30AM in the Activity Center. The next regular Board Meeting will be held on March 13, 2018, at 9 AM in the Boardroom of the CC.

The meeting was adjourned at approximately 12:05 PM.

Minute notes taken by Deb Call.

Carol Miller, Administrative Director