

Fountain of the Sun Country Club
Board of Director's Regular Meeting of
08/14/2017

The Board of Directors of the FOS Country Club met in regular session on August 14, 2017, in the Boardroom of the Country Club. Directors present were Jerry Lennick and Ken Amburgey. Bob Golphenee, Carol Miller and Chuck Thibert were present via cell phone. Ann Schmidt was present via iPad. Members in attendance were Joe Steffes, Nancy Nacu, Jim and Sharon Nichols, Dan Honore, Paul Lucas, Ray and Jan Van Court, John Larkin, Deb Amburgey and Will Herling.

Managing Director, Jerry Lennick, called the meeting to order at 12:30PM.

A motion by J. Lennick, seconded by C. Thibert, was made to accept the July 12th Regular Board Meeting minutes as written. Motion approved by all.

At this time, J. Lennick indicated Rochester's would be entering the meeting at 1:00PM and until that time the regular agenda would be followed. C. Thibert was asked to report on the broken mower that has been sitting on the 18th tee box for an extended period of time. Thibert stated he had talked to Aviud this morning and the parts should be in no later than Wednesday and the repairs completed by Friday the 18th.

Treasurer's Report:

B. Golphenee reported there were no financial concerns for the month of July. He did, however, want to point out that there were some major expenses that will occur in the remaining months of the year. The items referenced were the repairs to the above mentioned mower amounting to approximately \$7,500, a new computer in accounting totaling \$1,000, repairs to the roof on the maintenance shed which will total approximately \$1,600, the yearly seed bill and the remainder of \$4,000 for repairs to the roof (this item is still being looked at paying either now or in November). Golphenee also said that it should be pointed out that in the beginning of August approximately \$12,000 was received for 4th quarter member dues. He said that currently all looks good for year-end.

A. Schmidt asked the reason for the contingency fund. B. Golphenee explained the contingency fund did not have a specific use; however, there were fewer restrictions to this fund than to the Reserve Fund. Jan Van Court questioned why a higher dollar amount was being put into the Contingency Fund versus the Reserve Fund. Golphenee said the hope was at the end of the year, if there was a large balance in the Contingency Fund, a majority of the dollars could be transferred to the Reserve Fund.

A. Schmidt made a motion, seconded by Carol Miller, to accept the Treasurer's July Financial Report. Motion approved by all.

J. Lennick discussed the needed repairs to Jan Olson's wall that is next to the golf course property for those Board members who had not received notice of the problem. B. Golphenee said that Teri had gotten three estimates for the repairs. Teri will meet with Jan Olson to handle the issue once Jan returns.

Correspondence from Don Conforti requesting BOD approval to sell his certificate was discussed. J. Lennick made a motion, seconded by K. Amburgey, to approve the request. Motion approved by all.

A. Schmidt discussed a detailed note she received from Tyke Kumler outlining what is going on with the declining membership numbers. Also, though the pancake breakfast has been pretty positive, the closing of the restaurant has been a negative. Schmidt went on to say that Debbie Call and Ryan DeBois reviewed the 2016/2017 membership listing and attempted to determine those members that may not renew or may change the type of membership they will select. The final numbers indicated our membership would decline by approximately 10 certificates in 2017/2018. There currently are 4 individuals that may be interested in purchasing a certificate. Their names are posted on the Bulletin Board in the hallway leading to the Administrative Offices. Schmidt said that the Membership Committee was investigating various ways to enhance the club and would appreciate any suggestions sent to them.

A. Schmidt asked the Board to clarify the guidelines/policy on reinstatement to a member who requests to take a year off from their membership. A discussion followed in which it was ultimately decided that there is no restatement policy per the current By-Laws. It was also decided that there would be no problem if the member would like to purchase only a certificate for the missed year.

Joe Steffes asked about the letter he had sent to the BOD on June 13, 2017. As of this date, he said he had not received a response and wondered if one would be coming. C. Miller responded to Joe's question. Several weeks ago, they had a lengthy conversation as a result of his letter. Miller stated she thought their discussion had handled the subject and that there was no further action required. She apologized to Joe for the miscommunication.

At this time, J. Lennick asked Rochester's to join the meeting. Jamie, Carol and Jeffery represented Rochester's. Jamie handed out the schedule she would be following until April 30, 2018. The hours are as follows:

September 8 – October 29, 2017

- Wednesday – Saturday -- 8AM – 8PM
- Sunday and Monday -- 8AM – 3PM

October 30 – April 30, 2018

- Monday – Saturday – 7AM – 9PM
- Sunday – 7AM – 4PM

A question was asked why the hours did not go through the 2017/2018 fiscal year. Jamie said they could not make a decision at this time as to whether they would be able to remain open during the summer months in 2018. After considerable discussion by the Board, it was agreed that Jamie would meet with the Board in late March 2018 to decide on summer hours.

B. Golphence asked why they chose to stay open until 9PM in the winter season. Jamie explained that the restaurant employees clean up the last hour and that if a customer is there they see no reason to not be open.

The BOD asked Jamie what could be done to help her succeed. She said she had not had anyone person she could go to on a consistent basis. She said she wanted to work directly with Ryan as they could discuss the day-to-day activities, problems, events, etc. Jamie was asked if she had spoken to Ryan regarding this and she said she had and it worked for him as he felt he would not have to spend as much time in the Golf Shop in the coming year.

Rochester's stressed they have a lot invested in their business and are looking forward to making it succeed. Jamie explained the 60/40% Food/Alcohol guidelines as the justification for reduced hours. She also indicated she would try to work with FOSCA to increase business from the FOS community in addition to doing more advertising.

Jamie listed some of the things they have planned for the upcoming season is Broasted Chicken on Thursdays, Karaoke on Wednesdays and changing menus each month. Rochester's plans to have a Grand Opening on November 9th. Other thoughts that the Board and members suggested for increased use of the Restaurant/Lounge were bringing back dinner dances, encouraging bridge groups to utilize the restaurant before/after playing cards, advertising in the Sun Times Blast, quality of food be better, more training of staff and friendlier staff.

C. Thibert stated he had received many calls regarding Rochester's hours, closing, etc. He said that the members elected this Board to ensure they had a good golf course and a restaurant/lounge. The members feeling is that they have not been provided with these things, as there have been so many changes to the hours of the restaurant. Thibert feels the Board has given everything to Rochester's that they have requested. It is the BOD's responsibility to the members to right the wrongs. It is time the Board takes a long, close look at the issues and asks that Rochester's help with fixing the problems.

Additional items discussed:

- K. Amburgey said that a new fence was going to be constructed on the men's #1 tee. The fence is to be used for Rochester signage.
- J. Lennick read a report from Ryan that said Fore Up went live on 8/8. Though there have been some problems, the new system will be easy to work with. The CC will be keeping the "gold tees". He will have the AGA re-rate the yardage prior to over seeding in order to make sure the new score cards are accurate. The 9/18 Labor Day Tournament will be on September 1st. Rochester's will be catering lunch. Players with a handicap of 28 and above will be able to use the "gold tees" on couples day. The new Website will be up and running by the end of August.
- Another router or Internet line is needed for the Golf Shop. The cost of this would be \$180/month.
- J. Van Court stated the golf course bathrooms are in different stages of completion.

The final item on the agenda was the 2017/2018 Budget. B. Golphenee reported that the Finance Committee had worked on the budget and was close to presenting a balanced budget; however, until it was decided if there was to be an increase in dues, the budget could not be finalized. There was much discussion on this topic. A motion by J. Lennick, seconded by Miller, was made to increase the certificate fee by \$50 for each type of membership. Lennick suggested the Finance Committee finish balancing the budget and then the Board would approve a balanced budget. Golphenee, Miller, Schmidt and Thibert approved; Amburgey did not approve; Lennick abstained. Motion passed. This information will be forwarded to the Finance Committee in order that they are able to present a balanced budget to the BOD.

Per Jerry Lennick, there will not be a September Board Meeting scheduled at this time.

Jerry Lennick adjourned meeting at 2:20PM.

Carol Miller, Administrative Director